



AEL-ADVANTAGE ENVIRONMENTAL LIGHTING - aenow.com

LED Interior, UVC, Fluorescent, Medical & Prison Grade Lighting

Min: \$0/P.P. \$4,000 - NDA: 10am Central

MaryLynn.Chandler - Michael.Moore

BIEBER ILLUMINATION GROUP - bieberillumination.com

Architectural LED Lighting Including Bollards and Cylinders

Min: \$0/P.P. \$3,000 - NDA: 12pm Central

MaryLynn.Chandler - Michael.Moore

BIG BEAM - bigbeam.com

Life Safety Lighting, Exit Signs, Batteries, UPS Systems

Min: \$0/P.P. Call - NDA: 12pm Central

MaryLynn.Chandler - Michael.Moore

*** DIODE LED * - diodeled.com**

LED Tape Light, Drivers, Accessories

Min: \$0/P.P. \$50 - NDA: 4pm Central

Austin.Jennings - Michael.Moore

*** EMERGENSEE LIGHT * - emergenseelight.com**

Life Safety, Emergency Ballasts, Inverters

Min: \$0/P.P. \$1,500 - NDA: Not Available

MaryLynn.Chandler - Austin.Jennings

ENVIROLUX - envirolux.net

Industrial / Commercial LED Lighting Products

Min: \$0/P.P. \$2,500 - NDA: Not Available

Austin.Jennings - MaryLynn.Chandler

HI-LITE MFG. - hilitemfg.com

RLM's, LED, Goose Neck and Custom Commercial / Residential Lighting

Min: \$0/P.P. Call - NDA: Not Available - Middle & West TN Only

MaryLynn.Chandler - Michael.Moore

LIGHTING AND POWER TECH - lightingandpowertech.com

LED Drivers & Fixtures - HID and Fluorescent Ballasts

No Min. / P.P. \$750 Ballast / Drivers, \$1,500 LED Fixtures

Michael.Moore - MaryLynn.Chandler

MEDINAH POWER - medinahpower.com

Indoor, Outdoor, & Square Steel Poles

Min - Call / P.P. - \$2,500

Michael.Moore - MaryLynn.Chandler

*** NORA LIGHTING * - noralighting.com**

Recessed Lighting, Track, LED Accent

Min: \$50/P.P. \$2,000 - NDA: 12pm Central

Michael.Moore - Austin.Jennings

*** NUVO LIGHTING (Satco) * - nuvolighting.com**

Finely Conceived and Well Crafted Indoor and Outdoor Decorative Ltg.

Min: \$75/P.P. \$1,000 - NDA: 11am Central - AD & I-MARK

Austin.Jennings - Michael.Moore

PLC Multipoint - plcmultipoint.com

Resi / Commercial / Industrial Lighting Controls

Min: \$50/P.P. \$1,500 - NDA: 12pm Central

Michael.Moore - Austin.Jennings

*** SATCO * - satco.com**

Traditional and LED Lamps, LED Fixtures

Min: \$75/P.P. \$1,000 - NDA: 2pm Central - AD & I-MARK

Austin.Jennings - Michael.Moore

SAYLITE (Middle & East Only) - saylite.com

LED Ready, LED/Fluorescent Indoor & Outdoor fixtures

Min: \$250/P.P. \$2,500 - NDA: 12pm Central

MaryLynn.Chandler - Michael.Moore

*** SLG-SPRING LIGHTING GROUP * - slgus.com**

LED Outdoor / Warehouse Common Lighting Solutions

Min: \$0/P.P. \$1,500 (\$3,000 for 8' & sports lights)- NDA: 12pm Central

Austin.Jennings - Michael.Moore

UTILITY METALS - utilitymetals.com

Square Steel Poles, Standards, Bullhorns & Brackets

Min: \$0/P.P. All - NDA: Not Available

Austin.Jennings - MaryLynn.Chandler

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LIGHTING INFORMATION

WHAT WE STOCK IN LAVERGNE

| |
|---|
| Lamps - LED, HID, Fluorescent, Incandescent & Halogen |
| LED Retrofit Trims for Can Lights (4" - 10") |
| LED Trim for Ceiling Box (4" - 6") |
| High Bays & Low Bays (round & linear) |
| Flood Lighting (up to 1000w MH equal) |
| Direct/Indirect Fixtures |
| LED Volumetric Troffers (center basket) |
| LED Troffers 2x2 & 2x4 |
| Flat Panels 1x4, 2x2 & 2x4 |
| LED & Fluorescent Vapor Tight Fixtures - 2', 4', & 8' |
| LED Dusk to Dawn Fixtures |
| LED Canopy Lighting |
| LED Garage Lighting |
| LED Site Lighting (Parking Lot & Sports Lighting) |
| LED Wall Pack Lighting |
| LED Strip Lights |
| LED Wrap Around Fixtures |
| LED Under Cabinet Fixtures |
| LED Tape Light |
| LED Shop Lighting |
| IC & Non IC Rated Cans (4" - 8") |
| UL Listed Trims for Multiple Mfg. (4" - 6") |
| Track Heads and Rail - LED & Halogen |
| LED & Fluorescent Emergency Battery Back-up |
| Emergency Exit Lighting Including Exit Combos |
| LED Industrial Lighting |

LED WATTAGE CONVERSION CHART

| LED | Incandescent Equivalent | Fluorescent Equivalent | HID Equivalent | Initial Lumens | Kelvin Temperature |
|------|-------------------------|------------------------|----------------|----------------|--------------------|
| 36W | 200W | 55W | 150W | 4,800 | 5,000 |
| 45W | 300W | 65W | 175W | 6,000 | 5,000 |
| 54W | 300W | 85W | 250W | 7,200 | 5,000 |
| 80W | 400W | 320W | 320W | 10,640 | 5,000 |
| 100W | 500W | 150W | 400W | 13,300 | 5,000 |
| 120W | 750W | 200W | 600W | 16,000 | 5,000 |
| 250W | | | 1,000W | | 5,000 |

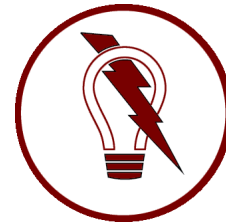
KELVIN TEMPERATURE

TYPICAL APPLICATIONS

| | |
|-------------------------------------|---|
| Daylight White 5,000K + | - Graphic arts studios - Winter goods shops e.g. furriers - Seasonal Affective Disorder |
| Cool White 4,000 - 5,000K | - Offices - Hospitals - Manufacturing |
| Mid Range 3,500 - 4,000K | - Retail stores - Supermarkets - Showrooms |
| Warm White 2,700 - 3,000K | - Residential lighting - Restaurants - Hotel lobbies |

MOST COMMON REPLACEMENT DRIVER DIMENSIONS

| Driver Type | Dimensions |
|-----------------|---------------------------|
| D Can - Linear | 16.88"L x 1.25"W x 1.00"H |
| C Can - Linear | 14.25"L x 1.18"W x 1.00"H |
| L Can - Compact | 4.95"L x 2.39"W x 1.00"H |



jmaone.com

JMA CONTACT - 615.287.0500

Mary Lynn Chandler, Ext. 113

Austin Jennings, Ext. 100

Michael Moore, Ext. 110

LIGHT DISTRIBUTION TYPES

Type I



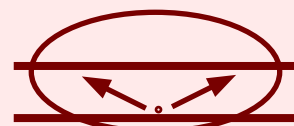
Type III



Type II



Type IV



Type V

